

## Press release

### **Kalliopé strengthens its position in Corporate, M&A and Private Equity**

Law firm Kalliopé welcomes two new partners, Guillaume Martinet and Alexia Berbain-Faguer, to its Corporate - M&A - *Private Equity* team.

Guillaume Martinet works with French and multinational groups, mid-cap companies, SMEs, growth companies and managers as well as public sector companies and family offices. He supports them in their acquisitions, disposals, equity investments, strategic partnerships and transfers. He also advises his clients on issues related to corporate governance and, more broadly, company law. He has also developed a recognized practice in the area of group reorganizations. Guillaume began his career at Price Waterhouse Juridique & Fiscal, before joining Hoche Avocats, where he practiced from 1995 to 2022, then creating Lexens. He holds a master's degree in business law from Paris Panthéon-Assas University and a DESS in corporate taxation from Paris Dauphine.

Alexia Berbain-Faguer began her career in 2001 with Hoche Avocats, where she worked as *Counsel* in the M&A team. More specifically, she is involved in mergers and acquisitions and fundraising with a diverse customer base made up of investment funds, managers and founders. Alexia supports them in their equity investments, external growth as well as in the design and implementation of restructuring or transfer operations. Over the last 10 years, she has developed specific expertise in support and fundraising for pre-seed and growth capital start-ups.

Their arrival marks a turning point in Kalliopé's development which significantly strengthens its offering in the areas of corporate, mergers & acquisitions and private equity. The team now has eight lawyers with Tanguy d'Everlange, historical partner of the department, Rodolphe Cavroy, partner in charge of Banking Finance and Regulated Funds practice, and Thomas Gaborit, Ava Sereshki, Karim Bouhali and Grégoire de Baysier, associates.

Kalliopé thus increases its capacity to act in large-scale operations and in a wide range of sectors, in particular new technologies, media, distribution and industry, which are in addition to renewable energies, real estate and infrastructure.

The team works closely with Kalliopé's Contracts, Litigation, Intellectual Property, Employment-Social Security and Compliance - CSR teams.

Guillaume, partner at Kalliopé, comments: *"I am delighted to join the Kalliopé team with whom I share the quest for excellence and an unwavering commitment in the client relationship."*

Alexia, partner at Kalliopé, adds: *"I am delighted to work at an innovative law firm that has managed to develop a successful business by building on strong values, ensuring its solidity and sustainability."*

Tanguy, partner at Kalliopé, says: *"It is a pleasure to welcome Guillaume and Alexia to our team. Their know-how and expertise are an undeniable advantage for us, enabling us to significantly increase our market share and offer a robust and relevant offering for the most complex transactions. Their arrival is part of the ongoing consolidation of our development, which attests*

*to the success of the model that we created more than 15 years ago. On behalf of my partners and all the members of Kalliopé, I welcome Guillaume and Alexia!"*

For more information, please contact:

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## About Kalliopé

Founded in 2008, Kalliopé is an independent law firm that supports private and public players, both French and foreign, and provides advisory and dispute resolution services in the main areas of private and public business law: Contract Drafting and Negotiation; Corporate – M&A – Private Equity; Real Estate – Construction – Urban Planning; Employment – Social Security; Energy and infrastructure; Environment and industries; Litigation – Arbitration – Mediation; Banking – Finance – Regulated funds; Compliance – CSR; Public services and public stakeholders, Intellectual Property.

Based in Paris and in the Drôme, Kalliopé's lawyers work together with their clients to provide them with global, tailored and operational solutions based on a strong sector expertise.

Kalliopé is a member of Iurope, an alliance of full-service business law firms, and also works with a network of best friend firms based all over the world. Kalliopé assists its clients in their most complex issues, both in Europe and worldwide, with the same level of commitment, quality and proximity.

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